

# RESIDENTIAL MARKET REPORT

### Brooklyn | July 10th – August 7<sup>th</sup>

In Brooklyn , over the past month, CPL Law has seen a significant rise in activity similar to activity during Q1 2020 (pre COVID levels).

Our Report shows that we are seeing activity in the \$990,000 price range; however, we have have signed 3 Contracts over \$2,000,000 as compared to 0 in the prior Market Report.

Finally, the average last listing price and final accepted offer price remained consistent with our last Report. This Report we found a 7.2% discount, whereas last month we were at 7.5%.

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| LOCATION             | DEAL TYPE | CASH OR<br>FINANCING | PURCHASE PRICE | LAST LISTING PRICE<br>AVAILABLE | DISCOUNT % |
|----------------------|-----------|----------------------|----------------|---------------------------------|------------|
| Bushwick             | House     | Contingent           | \$930,000.00   | \$999,000                       | 6.9        |
| Clinton Hill         | Condo     | All-Cash             | \$670,000.00   | \$667,500                       | -0.4       |
| Clinton Hill         | Соор      | Contingent           | \$835,000.00   | \$795,000                       | -5.0       |
| Clinton Hill         | Соор      | Contingent           | \$625,000.00   | \$625,000                       | 0.0        |
| Coble Hill           | Соор      | Contingent           | \$1,215,000.00 | \$1,225,000                     | 0.8        |
| Crown Heights        | Соор      | Contingent           | \$599,000.00   | \$499,000                       | -20.0      |
| Downtown<br>Brooklyn | Соор      | Contingent           | \$795,000.00   | \$799,000                       | 0.5        |
| Downtown<br>Brooklyn | Соор      | All-Cash             | \$350,000.00   | \$375,000                       | 6.7        |
| Gowanus              | Condo     | Non-Contingent       | \$830,000.00   | \$830,000                       | 0.0        |
| Kensington           | Соор      | Contingent           | \$560,000.00   | \$599,000                       | 6.5        |
| Kensington           | Соор      | All-Cash             | \$395,000.00   | \$409,000                       | 3.4        |
| Kensington           | Соор      | Contingent           | \$475,000.00   | \$475,000                       | 0.0        |
| Lefferts Gardens     | Соор      | Contingent           | \$440,000.00   | \$450,000                       | 2.2        |
| Midwood              | Condo     | Contingent           | \$440,000.00   | \$440,000                       | 0.0        |
| Park Slope           | Соор      | Contingent           | \$350,000.00   | \$360,000                       | 2.8        |

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|--------------------|---------------|----------------------|----------------|---------------------------------|------------|
| Park Slope         | Соор          | Contingent           | \$1,255,000.00 | \$1,250,000                     | -0.4       |
| Park Slope         | Соор          | Contingent           | \$925,000.00   | \$945,000                       | 2.1        |
| Park Slope         | Соор          | Contingent           | \$615,000.00   | \$635,000                       | 3.1        |
| Park Slope         | Соор          | Contingent           | \$2,560,000.00 | \$2,595,000                     | 1.3        |
| Park Slope         | Соор          | Contingent           | \$410,000.00   | \$445,000                       | 7.9        |
| Park Slope         | Соор          | Contingent           | \$1,660,000.00 | \$1,900,000                     | 12.6       |
| Park Slope         | Соор          | Contingent           | \$480,000.00   | \$489,000                       | 1.8        |
| Park Slope         | Condo New Dev | Contingent           | \$2,705,000.00 | \$2,950,000                     | 8.3        |
| South Slope        | Condo New Dev | Non-Contingent       | \$750,000.00   | \$750,000                       | 0.0        |
| Stuyvesant Heights | Condo New Dev | Contingent           | \$620,000.00   | \$649,000                       | 4.5        |
| Stuyvesant Heights | House         | Contingent           | \$1,775,000.00 | \$1,650,000                     | -7.6       |
| Stuyvesant Heights | House         | Contingent           | \$1,230,000.00 | \$1,175,000                     | -4.7       |
| Williamsburg       | Condo         | Contingent           | \$1,195,000.00 | \$1,245,000                     | 4.0        |
| Williamsburg       | Condo         | Non-Contingent       | \$2,550,000.00 | \$2,495,000                     | -2.2       |